

## **Martin America Announces Strategic Partnership**

*Premier Companies will serve as exclusive Technology Infrastructure partner for unprecedented development project*

ST. LOUIS, MO and LANCASTER, PA, April 22, 2009, Martin America has awarded a \$55 Million contract to Premier Companies to provide all network architecture design and infrastructure deployment for the Martin America airpark campus. Premier Companies will deploy Cisco Unified Communications products, and other technologies, to implement advanced, converged voice, video and data services throughout the campus. The vision is to create seamless connectivity for all business residents and visitors to the Martin America Airpark campus, and throughout the private residences. The agreement establishes Premier as the exclusive partner for the design, sourcing, support and maintenance for all converged communications elements including IP Telephony, IP Video Media and Video Conferencing, Data Routing and Switching, Carrier Interconnects, and 24/7 Network Operation Centers.

“The ambitious vision of the Martin America Airpark requires a future proof, integrated communications infrastructure to operate effectively,” said Richard Siebels, CTO of Premier Companies. “Deploying the latest technologies from Cisco Systems will allow the residents of the Martin America Airpark the luxury to have all their communication needs exceeded in a turn-key environment, while providing the flexibility to deploy advanced solutions as they become available.”

Through their partnership, Premier gives Martin America an award-winning communications partner with a reputation for excellence, including being recognized by Cisco for U.S Outstanding Performance in Advanced Technology. “Martin America is a business airpark and the corporations that are committed to office space here, as well as those evaluating office condominium purchase with us, expect nothing less than communication technology excellence. This is, in part, why we selected Premier”, said Troy Martin CEO of Martin Aviation Group, “to deliver to our customers world class tools enabling them to best advance their business interests.”

Martin America is a unique business park to be built on the St. Louis Downtown Airport. This business park will support over 14 million square feet of building content, with client amenities including private jet and helicopter, limousine, banking, healthcare, residential, retail and lodging services. The new alliance will be one of several key partners for Martin America in the development, construction and operation of this business airpark.

“The construct of this partnership is built on the principle alignment that excellence truly is the standard for both Martin and Premier”, said Daryl Heller CEO of Premier Companies. “We are honored to have this opportunity to partner with Martin, and excited about the collaboration in creating a world class experience for the clients of Martin America”.

### **About Premier Companies**

Premier Companies is an industry leader in the design, implementation, and support of Cisco Unified Communication solutions and procurement of network services. For the last decade, Premier has been a pioneer in understanding both the technical and business benefits of converging data, voice, and video through IP, and has consistently delivered unique business solutions that deliver both business efficiency and a compelling ROI. For more information, visit [www.premiercompaniesllc.com](http://www.premiercompaniesllc.com)

### **About Martin America**

Martin America is the largest non-government, non-public project to be built anywhere in the world. This sophisticated mixed-use environment was conceived several years ago as the home of serious business and serious people. Offering the most luxurious and technically advanced office and residential property, while remaining highly efficient, private and secure, the project is made complete with its world-class transportation capabilities. For more information, visit [www.martinaviationgroup.com](http://www.martinaviationgroup.com)